



## Mission

Pivot Group is the only neutral firm that solely focuses on Information Security services. Rather than selling or reselling technology, our unique organization redefines the InfoSec realm by tailoring solutions. Our consultant-based practice delivers the complete life cycle of security services that meet the business and resource requirements of our clients.

## History

Pivot Group started in 1999 as a security technology firm that developed its own proprietary technology. We sold the technology rights to another company in 2001 and changed the focus of the firm so we could deliver the unmet need:

## Delivering the Unmet Need: Tailored Information Security Solutions

### Tailored Information Security Solutions

Our clients truly appreciated our change of strategy because it gave them the opportunity to be personally involved with the entire security process for their companies. Pivot Group's holistic approach to security and unprecedented passion to deliver the highest level service allows us to enjoy the success of truly satisfied clients, including over an 88% referral rate, as well as manageable growth.

